STRATEGOS Technical Workshop

Growth Marketing – Smart Echo Grow your business in real-time

10.00-12.30, November 8th, 2019, Balbi I Class Room, via Balbi, 16126 Genova, Italy POC: Ing.Marco Gotelli, SIM4Future, marco.gotelli@simulationteam.com

Growth Marketing is a set of activities and technologies that aim to the acquisition of new customers, the process takes advantage of the most innovative technologies based on AI, Big Data and Simulation.



Workshop Description:

Growth Marketing mixes digital marketing principles with data analysis, automation tools and artificial intelligence.

The power of this new discipline is to enhance companies to **analyze in real-time** the **impact** of their actions and get instantaneously a **feedback** from the market (listen to the echo of your actions)— new product launch, new policies, etc.

Artificial intelligence is used to automatize processes and enhance pattern recognition. Simulation is used to perform rapid testing for marketing strategies and for example simulate the impact of *viralization*.

Growth Marketing is a **cross-business** technology, based on common paradigms that can **bring successful** growth **both** to **Startups and** big **Companies**.

This workshop addresses a wide range of companies and professionals that want to get innovative insights.

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